

July 1st, 2016

Glider Oil Co. Inc. has made some minor changes to its terms and conditions. Our last changes to these programs was in 2010, but due to changes in the prevailing market we need to update these policies.

Early Payment Discount: We are happy to be able to continue a discount on early payment. Glider is offering a .15 cent per gallon discount if you pay your invoice within 7 days. The discount is now for 7 days after delivery, no exceptions!

Day 1 is the day of delivery. Please visit our website to pay via electronic check or credit card.

Automatic Delivery: Automatic delivery customers have the same discount if paid within 7 days.

Budget Customer: Budget customers automatically qualify for this discount as long as you are up to date with your budget payments. Budget customers using more than 500 gallons within the budget year, heating with fuel oil or propane will still receive a cap price. Budget customers will continue to earn a monthly incentive of 4% interest on credit balances. This incentive rate is subject to change without notice.

Payment Terms: Charge pricing is our regular daily pricing for all customers with an approved credit account. Normal terms are net 15 days.

Minimum Delivery: Our **minimum** delivery is 125 gallons on your regularly scheduled delivery day. This is subject to change without notice. Deliveries of less than 125 gallons are subject to a delivery fee.

HEAP (Home Energy Assistance Program): Glider Oil Co. accepts HEAP. Please contact us if you have questions about the HEAP program.

Email Address: We are updating our customer records to more conveniently contact you, please call and provide us with your email address so that we may add it to your account information. If you have any questions, feel free to contact us at any of our office locations.

These changes will be effective August 1st, 2016.

Always refer to www.glideroil.com for the most up to date information.

| <u>Pulaski</u> | <u>Carthage</u> | <u>Glenfield</u> | <u>Alexandria Bay</u> | <u>Blossvale</u> |
|-------------------|--------------------|---------------------|-----------------------|---------------------|
| 5276 NYS Rt. 11 | 39709 NYS Rt. 3 | 6099 Glenfield Rd. | 42702 NYS Rt. 12 | 8446 Mill Pond Way |
| Pulaski, NY 13142 | Carthage, NY 13619 | Glenfield, NY 13343 | Alex-Bay, NY 13607 | Blossvale, NY 13308 |
| 315-298-2099 | 315-493-0152 | 315-376-7977 | 315-686-6182 | 315-245-4328 |